

<b>Managerial Problem Solving</b>						
<b>Module Code</b>	<b>Workload</b>	<b>Credits</b>	<b>Semester</b>	<b>Frequency of Module</b>	<b>Duration</b>	
	180 hrs.	6	5	Only summer semester	1 Semester	
<b>1</b>	<b>Module Components</b>		<b>Teaching Language</b>	<b>Contact Hours</b>	<b>Self Study</b>	<b>Class Size</b>
	a) Business Consulting		a) English	a) 22,5 hrs.	a) 67,5 hrs.	a) 30
	b) Conflict Management and Negotiation		b) English	b) 22,5 hrs.	b) 67,5 hrs.	b) 30
<b>2</b>	<p><b>Learning Outcomes</b></p> <p>After successful completion of the module the students can</p> <p><b>Knowledge (1)</b> ... explain most relevant tools, processes and concepts required to deal with professional and social complexity (e.g. SWOT, focus groups, risk analysis).</p> <p><b>Comprehension (2)</b> ... differentiate relevant psychological theories about social dynamics, problem solving and decision making.</p> <p><b>Application (3)</b> ... evaluate various problem solving strategies depending on given challenges and settings. ... use different techniques and strategies to deal with multiple interests in social settings.</p> <p><b>Analysis (4)</b> ... describe practical frameworks to analyse and evaluate a given business context in terms of structure, culture, politics etc. ... apply various tools to understand problems and their nature, root causes, opportunities.</p>					
<b>3</b>	<p><b>Individual Component Content</b></p> <p>a) This course is mainly about practical usage of tools, frameworks, concepts etc. Psychological theories and concepts are considered where necessary.</p> <p>b) This course is mainly about practical usage of tools, frameworks, concepts etc. Psychological theories and concepts are considered where necessary.</p>					
<b>4</b>	<p><b>Teaching Methods</b></p> <p>a) Seminar</p> <p>b) Seminar</p>					
<b>5</b>	<p><b>Prerequisites</b></p> <p>None.</p>					

<b>6</b>	<b>Methods of Assessment</b> a) Graded Assessment 1sbB (Report) (3 LP) b) Graded Assessment 1sbA (50%) (Practical Work) (3 LP insgesamt für alle Teilprüfungsleistung dieser Lehrveranstaltung) <sup>1</sup> b) Graded Assessment 1sbPN (50%) (Presentation) <sup>1</sup>
<b>7</b>	<b>Applicability of Module</b> Business Management and Psychology B.A. (BMP)
<b>8</b>	<b>Person Responsible for Module</b>
<b>9</b>	<b>Reading List (Core Texts and Recommended Texts)</b> a) This course is less about reading but more about active participation. Relevant literature will be communicated during the courses. b) This course is less about reading but more about active participation. Relevant literature will be communicated during the courses.

<sup>1</sup> This graded assessment is only considered passed when all components of the assignment have received a minimum grade of "adequate", (4.0).