# Managerial Problem Solving

<table>
<thead>
<tr>
<th>Module Code</th>
<th>Workload</th>
<th>Credits</th>
<th>Semester</th>
<th>Frequency of Module</th>
<th>Duration</th>
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<tbody>
<tr>
<td></td>
<td>180 hrs.</td>
<td>6</td>
<td>5</td>
<td>Only summer semester</td>
<td>1 Semester</td>
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1. **Module Components**
   - a) Business Consulting
   - b) Conflict Management and Negotiation

2. **Teaching Language**
   - a) English
   - b) English

3. **Contact Hours**
   - a) 22.5 hrs.
   - b) 22.5 hrs.

4. **Self Study**
   - a) 67.5 hrs.
   - b) 67.5 hrs.

5. **Class Size**
   - a) 30
   - b) 30

2. **Learning Outcomes**
   After successful completion of the module the students can
   - **Knowledge (1)**
     - ... explain most relevant tools, processes and concepts required to deal with professional and social complexity (e.g. SWOT, focus groups, risk analysis).
   - **Comprehension (2)**
     - ... differentiate relevant psychological theories about social dynamics, problem solving and decision making.
   - **Application (3)**
     - ... evaluate various problem solving strategies depending on given challenges and settings.
     - ... use different techniques and strategies to deal with multiple interests in social settings.
   - **Analysis (4)**
     - ... describe practical frameworks to analyse and evaluate a given business context in terms of structure, culture, politics etc.
     - ... apply various tools to understand problems and their nature, root causes, opportunities.

3. **Individual Component Content**
   - a) This course is mainly about practical usage of tools, frameworks, concepts etc. Psychological theories and concepts are considered where necessary.
   - b) This course is mainly about practical usage of tools, frameworks, concepts etc. Psychological theories and concepts are considered where necessary.

4. **Teaching Methods**
   - a) Seminar
   - b) Seminar

5. **Prerequisites**
   None.
### Methods of Assessment

a) Graded Assessment 1sbB (Report) (3 LP)  

b) Graded Assessment 1sbA (50%) (Practical Work) (3 LP insgesamt für alle Teilprüfungsleistung dieser Lehrveranstaltung)\(^1\)  

b) Graded Assessment 1sbPN (50%) (Presentation)\(^1\)

### Applicability of Module

Business Management and Psychology B.A. (BMP)

### Person Responsible for Module

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\(^1\) This graded assessment is only considered passed when all components of the assignment have received a minimum grade of "adequate", (4.0).